



SOUTHEAST ALASKA POWER AGENCY

Steve Henson, Operations Manager | May 2015

Date: May 15, 2015
To: Trey Acteson, CEO
From: Steve Henson, Operations Manager
Subject: Swan-Tyee Intertie Helipad (Fiberglass Reinforced Grating Supply) Project

An Invitation to Bid for a supply of 348 4'x12' molded fiberglass reinforced grating panels delivered to Ketchikan for the Swan-Tyee Intertie Helipad Project was advertised on April 13, 2015. Three bids were received on April 24, 2015. Each response was evaluated based on competitive pricing, details in the Bidder Experience Record, and the completeness and quality of bid documents.

SEAPA's consultant, Tongass Engineering, and I both conducted independent reviews of all of the bids received. In summary, Fibergrate Composite Structures of Dallas, Texas, received the highest score for the proposed work after providing four examples of projects with fiberglass grating supply similar in scope, material, and order size to the specifications required for the project. Fibergrate's bid was \$4,562 higher than the lowest bid submitted by J&S Service LLC of Anchorage, which was \$130,798. The projects J&S Service offered as similar in scope were a supply of a laser machine, scoreboard, various business-related items (business objects platform and crystal reports viewer) and a ballast regulator. None of those projects were related to a supply of fiberglass grating.

All three bids ranged from \$130,798 to \$157,992. \$1,500,000 was allocated to the helipad project in SEAPA's FY15 budget. There is currently \$1.3 million remaining. Fibergrate's bid price is \$135,360. The next phases of the project, which will be bid separately, are installation of the helipads and quality control during installation. We expect to receive the draft Invitation to Bid specifications for the installation from our consultant, Tongass Engineering, on or about May 15.

Staff recommends award of the Swan-Tyee Intertie Helipad (Fiberglass Reinforced Grating Supply) Project to Fibergrate Composite Structures.

The following is a suggested motion:

SUGGESTED MOTION
I move to authorize staff to enter into a Purchase Order Contract with Fibergrate Composite Structures for a supply of 348 4'x12' molded fiberglass reinforced grating panels delivered to Ketchikan, Alaska for SEAPA's Swan-Tyee Intertie Helipad (Fiberglass Reinforced Grating Supply) Project for the not-to-exceed value of \$135,360.